

TECHNOLOGY TIMES

“Insider Tips To Make Your Business Run Faster, Easier And More Profitably”

Spread the Xerillion Love this Holiday Season!

Xerillion is dedicated to our incredible customers and we want more like you!

With the holidays fast approaching we want to give back to the community and a give back to you!

If you know another small to medium sized business and believe they could benefit from our services please don't hesitate to refer them now! Xerillion is offering \$50 for you or towards a charity of your choice for each colleague you refer and an additional \$100 if your referral becomes a client!

Check out our referral program at www.xerillion.com/referral or call us at 847-995-9800 for more information.

November 2016



Thank everyone who came out for HP's lunch and learn at K1 Racing, incase you missed it, here is the link to the YouTube presentation

Don't forget about our next FREE event this November 16th at Ditka's. Please see page 3 for more details.



Thanks to Voice over Internet Protocol (VoIP) and ever-improving cloud technologies, the phone-service options available to you as a small business are plentiful, with more features at a lower cost than were ever available before.

However, with all the options and vendors, separating the good from the bad and navigating the hype can be difficult. Not only are some VoIP systems a complete waste of money, but fees can be “hidden,” so what appears to be a big cost-saving decision can end up costing you more in the long run once you've calculated in ALL costs over a three- to five-year period.

Here are six revealing questions you must ask to cut through the hype, half-truths and “little” white lies that could bury your company.
1) What will the call quality be like on my new system

Companies that sell phone systems

6 Questions To Ask Before You Move To VoIP

and do not install and support computer networks - which is what your VoIP system is running on - are often NOT qualified to recommend or install a VoIP phone system for your office. One of the biggest reasons for VoIP failure (poor sound quality, slowed Internet speeds, etc.) is that the person selling you the system does not understand how to properly assess your company's firewall, routers, network traffic, Internet connection speeds, as well as a host of other factors, to make sure their phone system will work as advertised in YOUR SPECIFIC ENVIRONMENT. That's because they're phone-system sales guys, not network engineers.

2) How many data centers do you have and are they geographically dispersed?

If the answer is only one, run away! What happens if their ONE data center goes down? Or, more commonly, what happens when the VoIP equipment *inside* the data

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center goes down? Your business is without a phone until they get their systems back online! Insist on at least two redundant data centers that are states away from each other to lower the risk of a natural disaster wiping out both data centers at once.

“If they’re THAT confident, have them guarantee it in writing...”

3) What was your uptime last year? What’s your guarantee for uptime?

If it’s anything less than 99.999%, find a different provider. And don’t just take them at their word; ask for documentation proving the reliability of their network in the previous year. If they can’t even do that, don’t buy their system!
NOTE: Uptime is the system’s ability to make and receive calls. If an individual office happens to be down due to an Internet outage, this does not affect the overall reliability of the system, because the system was ready and able.

4) If my phone is unreachable, do you have automatic failover to another phone?

If your provider’s system isn’t constantly monitoring the status of your network, VoIP system and VoIP phones, you should consider going with another provider. If your Internet goes down, or even a single phone stops working, the system should know that within a few minutes and automatically forward the calls to a

predetermined destination (like a cell phone or another office location).

5) Do you monitor my phones and system 24/7/365 for any potential issues?

If you have to tell your provider the phones aren’t working, then find another provider. Any quality vendor should be monitoring and maintaining your system for you, using remote management tools. If you are missing calls, move on to a different system.

6) Do you offer a money-back guarantee?

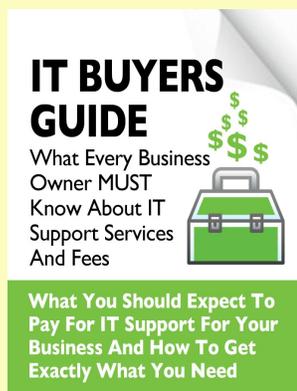
If your provider is not willing to back up their claims with a

WRITTEN, no-small-print, money-back guarantee, free of “weasel out” clauses, look for a vendor that does. Every phone-system sales guy is going to tell you how wonderful their system is and how you won’t experience any problems. If they’re THAT confident, have them guarantee it in writing so you’re not stuck paying for a new system that doesn’t work.

Free VoIP Assessment Cuts Through The Confusion, Myriad Of Options And Tech “Mumbo Jumbo” To Help You Make The Smartest, Safest Phone-System Choice For Your Company

If you’re looking to upgrade your phone system to VoIP sometime in the near future, this free assessment will help you avoid making any mistakes and help you navigate the endless number of choices, techy “mumbo jumbo,” conflicting advice and confusion. We’ll answer all of your burning questions and determine which phone system is BEST FOR YOU, based on your specific needs, budget, Internet connection and existing network. No charge and no obligation! Simply call me today at 847-995-9800 to get started!

Free Report Download: The Business Owner’s Guide To IT Support Services And Fees



You will learn:

- ◆ “ The 3 most common ways IT services companies charge for their services, and the pros and cons of each approach.
- ◆ “ A common billing model that puts ALL THE RISK on you, the customer, when buying IT services; you’ll learn what it is and why you need to avoid agreeing to it.
- ◆ “ Exclusions, hidden fees and other “gotcha” clauses IT companies put in their contracts that you DON’T want to agree to.
- ◆ “ How to make sure you know exactly what you’re getting to avoid disappointment, frustration and added costs later on that you didn’t anticipate.

Claim Your FREE Copy Today at www.Xerillion.com/ITbuyersguide

Shiny New Gadget Of The Month:



Resist The Dark Side: Custom Lightsaber

The Sith Lord is about to strike – this is no time for an ordinary lightsaber. Time to pull out your own hand-made custom lightsaber...

You'd be hard-pressed to find an imaginary weapon as iconic as the Star Wars lightsaber. Haven't you (or someone you know) ever secretly yearned to wield one against an evil warlord? Well, in case you didn't know – you can. And, with your own custom-made lightsaber, you'll be well-armed.

These are no ordinary Hasbro plastic toys. In fact, the features and choices available at some of the top-rated lightsaber shops could well leave you "starstruck." From "flash-on-clash" to blade color to heavy, medium or light battle-readiness, to custom soundboards and circuitry, the choice is yours.

If you're a diehard do-it-yourselfer, complete kits are available. You can even get a double-bladed or cross-guard-type lightsaber. Prices range from about \$400 on up. For more details, check out <http://www.ultrasabers.com/>.

Choose well, young Padawan.

SharePoint 2016 work easier, work smarter



SharePoint, part of the Microsoft Office 365 offering, stands out from other sharing structures offerings.

Here are 7 Reasons to LOVE to SharePoint:

1. SharePoint replaces your ancient file server, and SharePoint is true document management, not just simple file sharing.
2. In Office 365 subscriptions, you get 1TB of document storage plus an additional 0.5GB per user on the subscription.
3. All data uploaded to a SharePoint are scanned for viruses before being accepted.
4. In SharePoint you no longer need a backup and disaster recovery system. When you save a new version of a document, the old version is kept for you, can be easily restored by the end user. All deleted documents are kept in a recycle bin and are easily restored by the end user.
5. In SharePoint, you can send people links to your documents via email, not attachments. Users will click on a link and you maintain full control if they can view or edit a document.
6. All documents that go into SharePoint are indexed for keyword searches, both in the title of the document, and the contents of the document – something you do not have with a file server.
7. SharePoint Online in Office 365 is PEANUTS in cost compared to an old fashioned file server.



Ready to be apart of the most efficient way of doing business? Call us at 847-995-9800 or email Ask@Xerillion.com for a consultation and quote today!

Being “smart” isn’t just for phones and TVs anymore.

Soon, Microsoft’s Cortana will be able to see inside your fridge. With cutting-edge, fridge-safe technologies, Cortana can identify the foods you place there. After spending some time with your fridge’s contents, Cortana learns your food preferences. It can even offer up recipes or shopping lists to make your life easier. While other smart fridges have cameras that show users what’s inside without opening the door, the Cortana version actually helps you keep your fridge stocked. By the time this fridge hits the market, it will have captured thousands of photos of food packages from around the world. And that means you may soon have a smart new helper when it comes to shopping and fixing meals.

-TechCrunch

Ditch the meeting, get more done.

The average manager spends 30%-50% of their time in meetings. And most feel 67% of meetings are an utter waste. So what can we do to stop killing time? Quit having meetings. Here are three ways to tell if a meeting is worthwhile. 1) Compare cost to benefit. Take the number of folks attending times their average pay rate. Multiply that by their time spent meeting. Is the desired outcome worth it? 2) Will this be a one-sided affair? A dead giveaway is the conference call when the boss puts everyone else on mute. 3) Is the meeting a guise for “communication”? Instead, send an e-mail, point to a website or suggest someone to consult with. Now you’re talking...

-Entrepreneur

Want earbuds that last – and sound great?

Bragi’s new earbuds, named simply The Headphone now have “bragging rights” on both battery

life and sound quality. At six hours of battery life, these buds shred all competition. That includes Erato’s Apollo 7 and the Earin buds – both of which wimp out at three hours. Bragi’s Headphone also delivers a crystal-clear sound that beats most Bluetooth and WiFi earbuds. And they let sounds come through from whatever space you’re in. They also receive phone calls and respond to voice commands. Plus, all of this is 100% wireless. They even include a sleek-looking lanyard-style carrying case. All that being said, The Headphone is well worth a look if you’re looking for a great pair of earbuds.

-DigitalTrends

Google’s Chromebook Pixel may have faded into a high-resolution sunset...

But the good news is, some great new challengers will soon take its place. The Dell Chromebook 13, for instance, sports a 1080p touch-screen display, aluminum chassis, glass trackpad and a (very fast) Intel Core i3 processor.

Meanwhile, weighing in at just 2.9 pounds, the Toshiba Chromebook 2 delivers nearly the same performance as the Dell. Yet at a full two pounds less, you’ll appreciate its light weight. And the new kid on the block, the Acer Chromebook 14, offers a high-end feel and near top-of-the-line specs for just \$300. Any of these challengers will fill the bill for you if you love the low price of a Chromebook, but want something a little more premium.

-AndroidCentral.com

Who Else Wants To Win A \$10 Gift Card?

The first computer virus is known as?

- a) Rabbit
- b) Creeper Virus
- c) Elk Cloner
- d) SCA Virus



The winner will receive a gift card to **STARBUCKS!**

***Please note, first call or email with the correct email with receive the prize.

You may only win 1 time per calendar year to be fair to all readers***

**Call 847-995-9800 or email
Ask@Xerillion.com right now
with your answer!**